

Junior Field Application Specialist (m/f/d) in Freiburg



cytena is a fast-growing startup from the University of Freiburg.

Our Mission:

We believe that automation and microtechnology will bring the understanding and control of individual cells to a whole new level and empower our customers to serve patients faster and better.

Our products enable our customers, like Novartis and Bayer, to bring important drugs faster and more safely to the market.

Your Challenges:

- Demonstration of our instruments at trade shows and in customer labs
- Acquisition of new contacts from biotech and pharmaceutical industry
- Organization of our exhibition / trade show attendances
- Corresponding with a broad variety of customers from CDMOs to top 10 pharma companies
- Monitoring success and observation of the market and competitor activities
- Support of our marketing and sales activities
- Generating data for application notes, posters and further marketing material

Your Qualifications:

- Eagerness to do marketing and sales
- BSc, MSc or PhD in natural sciences or equivalent
- Knowledge of cell biology desirable
- Willingness to get in touch with biotech and pharma industry
- Independent, success-oriented working method
- High self-motivation, good planning and organizational skills
- Excellent communication and presentation skills in English
- Flexibility and willingness to travel (40-70%) – mostly within Europe

Do you want to work at a young and dynamic startup? Do you thrive by working on various tasks and like to work in a well-structured and organized manner? Do you like to work independently and embedded in a strong team?

Interested? Then send your comprehensive application, including your salary expectations and the earliest possible starting date, as a single pdf-file by e-mail to: careers@cytena.com.

Become part of the cytena story!





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We offer

- Cutting-edge technology in the fields of:
microtechnology, automation, software / deep learning, biotech
- A creative and ambitious team
- Personal development possibilities in a growing company
- Perks: flexible working hours, pension plan, childcare allowance etc.
- Competitive salary
- Brand-new offices and labs

Come to sunny Freiburg and join us building the lab instruments of the future!

